

Tom O'Connor

Principal

Snavely King Majoros O'Connor & Bedell, Inc. Washington, DC *Vice President (1988-Present)*

Mr. O'Connor has over twenty five years' experience in the transportation industry. His experience includes key management and policy positions with government agencies and private industry. He has created and managed numerous computerized transport management and regulatory systems.

Mr. O'Connor has provided expert testimony before state and federal courts and commissions in the U.S. and Canada on economic and policy issues. He has testified as an expert on computerized systems, economics, sampling and costing. He also has served as an impartial and expert monitor of data and processes at issue in litigation on costing.

Mr. O'Connor directed SK's work relating to the Bulgarian State Railways (BDZ) in the Balkans.

DNS Associates Inc., Washington, DC *Vice President (1982-1988)*

Mr. O'Connor directed and participated in numerous projects including merger analyses, transportation infra-structure plant and network rationalization and feasibility studies. He designed and implemented mainframe and microcomputer systems for analyzing rail, truck and barge logistics. The computerized cost systems Mr. O'Connor created are in widespread use throughout the United States and Canada.

Association of American Railroads, Washington, DC. *Assistant Vice President, Economics (1979-1982)*

Consolidated Rail Corporation, PA *Assistant Director, Cost & Economics (1977-1979)*

Mr. O'Connor was responsible for all Conrail management and regulatory cost analyses. He implemented and managed computerized economic analysis systems used to guide transportation, pricing and management decisions. Mr. O'Connor also directed profit maximization and plant rationalization programs.

R.L. Banks & Associates Inc., Washington, DC *Consultant (1975-1977)*

Mr. O'Connor conducted and directed numerous transportation-related projects in the U.S. and Canada ranging from national logistics analyses to site-specific studies. He specialized in costing systems and appeared as an expert witness on such systems.

U.S. Railway Association, Washington, DC *Manager, Local Rail Service Planning (1974-1975)*

Mr. O'Connor developed the computerized light density lines cost analysis system which defined Conrail. He served as liaison with congressional staffs and shipper groups, as well as federal, state, and local governments. The system he created was a major element in the design and implementation of the streamlined Midwest-Northeast regional rail system.

Interstate Commerce Commission, Washington, DC *Economist (1973-1974)*

Mr. O'Connor participated in a comprehensive

Mr. O'Connor designed and managed major economic analysis projects. He helped formulate economic policy positions culminating in the Staggers Rail Act of 1980 and its implementation. He submitted expert testimony and appeared regularly in national forums on economic issues.

He directed the most significant computerized industry Costing System project in 40 years and conducted seminars on related economic issues and systems.

He also directed development and installation of a computerized economic and market analysis system now used by virtually all major railroads.

review of ICC policy decisions and their economic basis.

Education

*University of Massachusetts, B.A. in Economics
University of Wisconsin Graduate School; Economics
University of Delaware Graduate School; Statistics
American University Graduate School; Computer
Science*

Professional Organizations

*Transportation Research Board, Past Committee
Chair
Transportation Research Forum, Past Chapter
President
National Defense Transportation Association
Phi Beta Kappa*

Military

US Army - Sergeant - Combat Engineers

◆ [See also Capabilities and Experience](#)